

## Message Text

LIMITED OFFICIAL USE

PAGE 01 ATHENS 03628 161458Z

51

ACTION NEA-09

INFO OCT-01 EUR-12 ISO-00 EB-07 /029 W

----- 056344

O R 151334Z MAY 75

FM AMEMBASSY ATHENS

TO AMEMBASSY SANAA IMMEDIATE

INFO SECSTATE WASHDC 8747

USDOC

AMEMBASSY BEIRUT

LIMITED OFFICIAL USE ATHENS 3628

TAGS: BEXP, BMEP, BGEN, GR YE

E.O. 11652: N/A

SUBJECT: PROSPECTIVE YEMENI PURCHASE OF TIRE PLANT

REF: ATHENS 3549

SANAA FOR DATT; STATE FOR NEA/ARP MOLINEUX; BEIRUT FOR LE FEAVER

I. INTERCOLE'S HEADQUARTERS HAVE APPARENTLY RECEIVED ADDITIONAL INFORMATION ON PLANT DESIRED BY YEMENI AUTHORITIES. FOLLOWING MESSAGE CONTAINING A PROPOSED QUOTATION WAS TRANSMITTED TO HESBURGH, PRESIDENT OF INTERCOLE, NOW IN ATHENS, FORWARDED FOR YOUR INFORMATION: QUOTE. RE YAR QUOTE BY AREA: INSPECTION \$3226.00 - SECTION REPAIR \$11,752.00 - BUFFING \$30067.90 - BUILDING USING ORBITREAD \$48,971.00 - LOADING ML-1AR AND ELECTRA IIIC \$45,439.00 - MATRIX CURING UNITS 29 AT \$105,214.26 - FINISHING \$977 - BOILER 50 HP WITH RETURN SYSTEM \$10,000.00 - COMPRESSORS \$12,450.00 - MISCELLANEOUS EQUIPMENT \$4,275.00 - SPARE PARTS, TOOLS AND SHOP SUPPLIES \$10,871.80 - ENGINEERING AND TOOLING REQUIRED FOR 670X16, 1050X16, 1000X18 AND 1200X18 SIZES \$4,000.00 - TOTAL \$287,243.96 F.O.B. LODI.

MATRIX CURING UNITS INCLUDE MATRIX AND ALL ACCESSORIES AND CURING TUBES AS FOLLOWS: SIZE 650-14 WT705X \$2,352.00 -

HIBHWAY DESIGN 195-S SIZE AND UNIT PRICES ARE 700-15 \$2,485.00, 600-16 \$2,474.28, 670-16 \$2,524.28, 700-16 \$2,455.10, 750-16

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\$2,615-16, 450-17 \$2,653.92, 750-20 \$3,638.00, 825-20

\$3,948.00, 900-20 \$4,047.60, 1000-20 \$4,158.00, 1100-20  
\$4,411.00, 1200-20 \$4,707.00, 1400-20 \$6,599.00. MILITARY  
DESIGN 82ND SIZE AND UNIT PRICES ARE 700-15 \$2,435.10,  
600-16 \$2,073.28, 700-16 \$2,395.10, 750-16 \$2,170.16, 900-16  
\$3,572.50, 1050-16 \$3,673.00, 1100-18 \$3,967.60, 1200-18  
\$4,331.00, 750-20 \$3,543.00, 825-20 \$3,673.00, 900-20  
\$3,875.60, 1000-20 \$4,129.00. 1100-20 \$4,165.00, 1200-20  
\$4,454.00, 1400-20 \$7,688.48.

SUPERVISION OF INSTALLATION AND TRAINING STAFF FEE CHARGE TO  
INCLUDE TRANSPORTATION, HOUSING, PLUS \$150 U.S. DOLLARS PER DAY.

WE WILL PROVIDE FLOOR PLAN FOR SHOP LAYOUT AND STORAGE OF  
MATERIALS WHEN PLANT CAPACITY IS FINALIZED. ARCHITECTS HERE  
HAVE NO KNOWLEDGE OF CONSTRUCTION TYPE OF FACILITIES AVAILABLE  
AND SUGGEST THAT WITH FLOOR PLAN LOCALS COULD PROVIDE PLANT  
BLUEPRINTS. WORKING ON RUBBER STORAGE ROOM AND WILL SUPPLY  
INFORMATION ON AIR CONDITIONING EQUIPMENT ASAP.

TERMS: IRREVOCABLE CONFIRMED L/C LODI PRICES FIRM 45 DAYS.  
BUYOUTS PRICED ON DELIVERY. SHIPMENT 180 DAYS ARO. ESTIMATED  
CRATING \$14,500, INLAND FREIGHT \$5,800, OCEAN FREIGHT, MARINE  
INSURANCE AND HANDLING \$25,600. C.I.F. WILL CONFIRM WEEK  
OF 5/26. PROFORMA MAILED TODAY.

REGARDS - PAYSON. UNQUOTE

HESBURG DEPARTING ATHENS, WOULD APPRECIATE EMBASSY SANAA'S  
COMMUNICATING WITH HIM AT DORCHESTER HOTEL AS PER REFTTEL.  
KUBISCH

LIMITED OFFICIAL USE

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 15 MAY 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** GolinoFR  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975ATHENS03628  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750172-1097  
**From:** ATHENS  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1975/newtext/t19750546/aaaabpsx.tel  
**Line Count:** 91  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION NEA  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 ATHENS 3549  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** GolinoFR  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 02 JUN 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <02 JUN 2003 by BoyleJA>; APPROVED <03 JUN 2003 by GolinoFR>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
05 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PROSPECTIVE YEMENI PURCHASE OF TIRE PLANT  
**TAGS:** BEXP, BGEN, GR, YE  
**To:** SANAA  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006